

PLENARY PROGRAMME PARTNERS

14th March Danziger Suite

7:30 am	Registration and Breakfast
8:55 - 9:00 am	Welcome speech
10:45 - 11:15 am	Coffee break
11:15 - 12:05 pm	Fireside chat: REN , Ana Fernandes, Head of IR
12:10 - 1:00 pm	Fireside chat: EDP , António Mexia, CEO
1:00 - 2:00 pm	Lunch break
2:00 - 2:50 pm	Fireside chat: Snam , Marco Alverà, CEO
4:45 - 7:00 pm	EIFFEL Cocktail Reception

15th March Danziger Suite

7:30 am	Registration and Breakfast
9:00 - 9:50 am	Fireside chat: RWE , Gunhild Grieve, Head of IR
9:55 - 10:45 am	Fireside chat: Uniper , Klaus Schäfer, CEO
10:45 - 11:15 am	Coffee break
11:15 - 12:05 pm	Fireside chat: Centrica , Martyn Espley, Head of IR
12:10 - 1:00 pm	Fireside chat: Iberdrola , José Sainz, CFO
1:00 - 2:00 pm	Lunch break
2:00 - 2:50 pm	Fireside chat: Saeta Yield , Álvaro Pérez de Lema, CFO
2:55 - 3:45 pm	Fireside chat: SSE , Gregor Alexander, CFO
3:50 - 4:40 pm	Fireside chat: Acciona , Raimundo Fernández-Cuesta, M&A Director
4:45 pm	End of conference

BANCO SANTANDER



Banco Santander is a leading retail and commercial bank based in Spain, with a meaningful market share in 10 core countries in Europe and the Americas. Founded in 1857, Santander had 121 million customers, €1.52 trillion in managed funds, 12,500 branches and 190,000 employees at the close of June 2016. In the first half of 2016, Santander made an underlying profit of €3.28 billion.

Santander's aim is to be the best retail and commercial bank that earns the lasting loyalty of our people, customers, shareholders and communities. Simple, Personal & Fair embodies how all Santander's professionals think and operate, and represents what our customers expect of us as a bank.

Santander Global Corporate Banking (SGCB) is the global business division that is focused primarily on corporate clients and institutions which, because of their size or sophistication, require custom services or value-added wholesale products.

BERENBERG



Berenberg, one of Europe's leading privately owned banks, focusing on four operating divisions: Private Banking, Investment Banking, Asset Management and Corporate Banking across Europe and North America. Our Equities division settled in London 5 years ago and has grown to 90 analysts covering 529 stocks at time of going to press. Our top-rated research is brought to the market by 50 salespeople in 8 locations, covering institutional clients in 14 countries. We actively cover and interact with over 800 mainly European listed companies, and will be expanding into US coverage as of 2016. The combination of our independent research, analysts constantly on the road and a large, experienced sales force means we have a strong grip on live interest, allowing the Corporate Access team to provide thoughtful targeting and ensure conferences and roadshows are an effective use of corporate time.

UBS



UBS provides financial advice and solutions to wealthy, institutional and corporate clients worldwide, as well as private clients in Switzerland. The operational structure of the Group is comprised of our Corporate Center and five business divisions: Wealth Management, Wealth Management Americas, Personal & Corporate Banking, Asset Management and the Investment Bank. UBS's strategy builds on the strengths of all of its businesses and focuses its efforts on areas in which it excels, while seeking to capitalize on the compelling growth prospects in the businesses and regions in which it operates, in order to generate attractive and sustainable returns for its shareholders. All of its businesses are capital-efficient and benefit from a strong competitive position in their targeted markets.

Headquartered in Zurich, Switzerland, UBS has offices in 54 countries, including all major financial centers, and employs approximately 60,000 people. UBS Group AG is the holding company of the UBS Group. Under Swiss company law, UBS Group AG is organized as an Aktiengesellschaft, a corporation that has issued shares of common stock to investors.

INFORMATION

The May Fair Hotel

Stratton Street, Mayfair, London, W1J 8LT
First Floor
www.eiffel-london.com

All plenary sessions will take place in the **Danziger Suite**.

Investor meetings will take place in **Private Suites** and **Syndicate Rooms**.

Lunch, coffee breaks and the **EIFFEL cocktail reception** will take place in the **Atrium**.

Wifi

Network: The May Fair Hotel
Password: mayfairhotel



EUROPEAN INVESTOR FORUM
FOR ENERGY LEADERS

14th & 15th March 2017

London



WELCOME

COMPANIES

Dear Attendees,

We are pleased to welcome you to the second European Investor Forum For Energy Leaders (EIFFEL). This is a unique opportunity to get close to the top management in the utilities sector.

The sector continues to undergo profound changes and corporates are responding to the developments with their distinctive strategies and management agendas. Over the course of two days, senior managers from around 20 companies will be available to discuss their business strategies and results with investors and analysts in a variety of get-togethers including fireside chats, one-on-ones and small group meetings.

We have seen a substantial increase in registrations from investors and companies compared to last year, so it seems EIFFEL is establishing itself well. Finally, we kindly thank Berenberg, Santander and UBS for their support in launching this edition.

Your EIFFEL Organisation Committee
EDP & RWE



Acciona
Delegates: Raimundo Fernández-Cuesta (M&A Director)
Pilar Sánchez de Ibarguen (Head of IR)
Country: Spain | **Availability:** 15th March
Market cap: € 4.1 bn



Centrica
Delegates: Martyn Espley (Head of IR)
Rebecca Triffit (Director, IR)
Country: United Kingdom | **Availability:** 15th March
Market cap: £ 12.5 bn



Drax
Delegates: Mark Strafford (IR Manager)
Country: United Kingdom | **Availability:** 14th March
Market cap: £ 1.5 bn



EDP
Delegates: António Mexia (CEO), only on 14th March
Nuno Alves (CFO)
Miguel Viana (Head of IR), only on 14th March
Sonia Pimpão (IR Manager)
Country: Portugal | **Availability:** 14th & 15th March
Market cap: € 10 bn



EDP Renewables
Delegates: Rui Antunes (Head of IR, Planning & Control and Sustainability)
Maria Fontes (IR Manager)
Country: Portugal | **Availability:** 14th March
Market cap: € 5.0 bn



Enagas
Delegates: Borja García-Alarcón (CFO)
Antonio Velázquez-Gaztelu (Head of IR)
César García del Río (IR Manager)
Country: Spain | **Availability:** 15th March
Market cap: € 15.8 bn



Engie
Delegates: Arnaud Joan (IR Manager)
Sarah Kiriluk (IR Manager)
Country: France | **Availability:** 15th March
Market cap: € 29.5 bn



Gas Natural Fenosa
Delegates: Carlos Álvarez (CFO)
Luis Calvo (Head of IR)
Country: Spain | **Availability:** 14th & 15th March
Market cap: € 17.5 bn



Greencoat UK Wind
Delegates: Stephen Lilley (Partner, Greencoat Capital and Investment Manager/CEO)
Country: United Kingdom | **Availability:** 14th March
Market cap: £ 0.88 bn



Iberdrola
Delegates: José Sainz (CFO)
Ignacio Cuenca (Director of IR)
Country: Spain | **Availability:** 15th March
Market cap: € 40 bn



innogy
Delegates: Lars Korinth (Senior IR Manager)
Martin Jäger (IR Manager)
Country: Germany | **Availability:** 14 & 15th March
Market cap: € 17.8 bn



National Grid
Delegates: Aarti Singhal (Head of IR)
Stuart Humphreys (Group Financial Controller)
Country: United Kingdom | **Availability:** 15th March
Market cap: £ 36.1 bn



REN
Delegates: Ana Fernandes (Head of IR)
Country: Portugal | **Availability:** 14th & 15th March
Market cap: € 1.5 bn



RWE
Delegates: Gunhild Grieve (Head of IR)
Lenka Zikmundova (IR Manager)
Country: Germany | **Availability:** 15th March
Market cap: € 7 bn



Saeta Yield
Delegates: Álvaro Pérez de Lema (CFO)
Miguel A. Bermejo (Head of Management Control and IR)
Country: Spain | **Availability:** 14th & 15th March
Market cap: € 0.67 bn



Snam
Delegates: Marco Alverà (CEO)
Alessandra Pasini (CFO)
Gabriele Giordani (Head of IR)
Country: Italy | **Availability:** 14th March
Market cap: € 13.3 bn



SSE
Delegates: Gregor Alexander (Finance Director)
Country: United Kingdom | **Availability:** 15th March
Market cap: £ 15.6 bn



Uniper
Delegates: Klaus Schäfer (CEO)
Marc Koebernick (Head of IR)
Country: Germany | **Availability:** 15th March
Market cap: € 5.0 bn



Verbund
Delegates: Peter F. Kollmann (CFO)
Andreas Wollein (Head of Group Finance and IR)
Country: Austria | **Availability:** 14th March
Market cap: € 4.8 bn



Vitalia
Delegates: Sébastien Clerc (CEO)
Marie de Lauzon (Chief Administrative Officer)
Country: France | **Availability:** 14th March
Market cap: € 0.44 bn

For any questions or meeting requests please contact
Claudia Nanni at the **welcome desk** or at **c.nanni@tradinfo.com**